# navan

# Fact Sheet

## About Navan

Ariel Cohen and Ilan Twig founded Navan in 2015 to replace the disconnected, legacy systems that once dominated corporate T&E. Today, Navan is the global AI-powered business travel and expense platform that makes travel easy for frequent travelers.

With **offices** in more than a dozen countries, Navan's more than 3,000 team members and **leadership team** are focused on making travel easy for every frequent traveler. Its combination of AI-powered technology, unrivaled range of global inventory, and exceptional support has made it synonymous with smarter travel.

## The Navan Network

Navan was designed to create a win-win-win for travelers, companies, and suppliers.

**Travelers (users)** enjoy an easy-to-use booking tool with access to an unrivaled range of global inventory that takes a fraction of the time of legacy booking systems:

- The average time to book a trip is seven minutes, compared to the industry average of 45 minutes, and 90% of bookings are made online or through mobile applications.

- Navan's overall CSAT score is 97% and its NPS is 45.

**Customers (companies)** control spend before it happens and gain real-time visibility into booking and expense data, empowering them to control costs and cut unnecessary spending.

- Customers using the Navan platform have realized median savings of approximately 15% on travel compared to their budgeted travel spend, with certain customers saving as much as 25%.

- Navan powers travel programs at more than 10,000 customers, including Frasers Group, Axel Springer, NRG Energy, Canva, HelloFresh, DoorDash, Duolingo, and Steelcase.

**Suppliers** get direct access to the high-value business travel market, through a clean, modern interface that highlights the full breadth of their offering.

- Navan has the deepest range of travel content on the market, with direct connections and integrations with over 600 airlines and over two million lodging properties.

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## Software powered by AI

- With AI, Navan delivers smarter, faster, and more personalized solutions for customers and travelers.

- **Navan Cloud**: Navan's in-house aggregator platform, built to maximize traveler choice, enables global, real-time inventory for users and forms the foundation of the Navan Travel platform. Navan aggregates supply through direct supplier relationships, real-time API integrations, and a robust network of partnerships, giving real-time access to hundreds of airlines via GDSs, NDC, LCCs, and millions of lodging properties.

- **Navan Cognition**: Navan's proprietary AI framework that combines machine learning's predictive power with the reasoning of large language models (LLMs). It uses third-party LLMs and in-house software to power **Ava**, Navan's AI-powered virtual agent, which handles approximately 54% of user interactions.

## Our products

- **Navan Travel:** Empowers travelers to quickly book flights, hotels, trains, and cars while staying aligned with company policy and earning rewards.

- **Navan Pro:** Delivers white-glove service for executive travelers and complex itineraries.

- **Meetings & Events:** Simplifies event planning for group meetings and travel, providing real-time control and visibility of spend.

- **Bleisure:** Enables travelers to easily extend business trips or book personal travel on the same platform.

- **Navan Expense:** Automates expense reporting to provide employee ease and full financial control.

- **Payments:** Automates travel payments with built-in virtual cards for every booking to eliminate manual expense reconciliation.

- **Navan Connect:** Integrates your existing corporate bank cards with Navan Expense and Payments.



**Useful links →**

**Navan.com/customers**
Check out customer case studies

**Navan.com/founders-blog**
Hear about the Navan journey from our founders

**Navan.com/product-video**
View what Navan has to offer

# Navan by the numbers

## $656M
LTM Q3 FY'26 revenue

## 30%
LTM Q3 FY'26 revenue YoY revenue growth

## $8.4B
*(+36% YoY)*
LTM Q3 FY'26 gross booking volume

## $4.0B
*(+13% YoY)*
LTM Q3 FY'26 payment volume

## $185B
Estimated total addressable market

## 10K+
Active customers

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