Navan Launches New Hotel Catalog to Deliver Optimal Booking Precision

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New AI-powered infrastructure increases room rate options by 70%

PALO ALTO, Calif.--(BUSINESS WIRE)--Mar. 12, 2026-- Navan (NASDAQ: NAVN), the global AI-powered business travel and expense platform, today unveiled its new hotel catalog infrastructure designed to solve the industry's most persistent lodging challenge: inconsistent room and rate information.

This press release features multimedia. View the full release here: https://www.businesswire.com/news/home/20260311509245/en/

Conflicting hotel room data is a challenge every traveler has become familiar with. Without a way to reconcile different booking sources, a simple shopping experience can quickly turn into a lengthy guessing game. Travelers can be left wondering how one room differs from another, making it easy to book a "Deluxe King" only to find the room looks nothing like the photos or description upon arrival.

Navan's inventory contains 2.6 million properties, including direct connections to hotel brands like Wyndham, Travelodge UK, and Premier Inn, Global Distribution Service (GDS) content from Sabre and Amadeus, and Online Travel Agency (OTA) listings from Expedia, Booking.com, and MakeMyTrip. Existing solutions to consolidate hotel room data struggled to handle the complexity inherent in this many sources. Navan rebuilt its hotel engine in-house from the ground up, so that the room a traveler sees online is what they find when they walk into the hotel.

"Travelers shouldn't have to play detective to figure out if two different room listings are actually the same," said Dane Molter, SVP of Travel Marketplace at Navan. "By using LLMs as a universal translator, we've eliminated the duplicate listings that clutter search results and we've improved how rates get matched to rooms. Today, travelers using Navan only see rooms that actually exist, with more rate options, and more detailed information and photography."

Navan has deployed two new pieces of technology: its unified room catalog that organizes and cleans up information for every hotel on the platform, and its room intelligence mapper, an AI-powered tool that acts as a universal translator to turn multiple messy descriptions into one clear, verified listing.

Together, they ensure that the complexity of the backend never reaches the traveler's screen. By making all rate options, from loyalty-point-eligible refundable rates to last-minute deals, available for self-service on a single platform, Navan aims to offer travelers a best-in-class experience in business travel. This new infrastructure is designed to be a scalable foundation for the future of the Navan lodging marketplace, opening the door for more inventory and direct connections.

About Navan

Navan (NASDAQ: NAVN) is the global AI-powered business travel and expense platform that makes travel easy for frequent travelers. From finding flights and hotels, to automating expense reconciliation, with 24/7 support along the way, Navan delivers an intuitive experience travelers love and finance teams rely on. See how Navan customers benefit and learn more at navan.com.

Forward-Looking Statements

All statements in this press release other than statements of historical fact could be deemed to be forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are often identified by words such as "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," "project," "will," or similar expressions. Such statements are subject to risks, uncertainties and other factors that may cause actual results to be materially different from any future results expressed or implied by the forward-looking statements. These risks and other factors include the risks described under the caption "Risk Factors" in Navan's Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission ("SEC") on December 15, 2025 and in other reports Navan files from time to time with the SEC. Except as required by law, Navan undertakes no obligation, and does not intend, to update these forward-looking statements.

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