



## TripActions Expands Global Rail Offering for Enterprises with Trainline Partnership

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**Partnership furthers T&E leader's commitment to Europe, expanding train inventory to enable enterprises and their travellers to get back to business and travel across the UK and EU**

**LONDON, UK, June 25, 2020** – TripActions, the leading cloud-based corporate travel and expense management platform trusted by nearly 4,000 enterprises globally, announced it has partnered with Trainline for Business, the B2B rail technology solution arm of Trainline, to expand its global rail inventory. When combined with TripActions' extensive partnerships with airline, hotel and rental car providers, the T&E management leader is enabling enterprises and their travellers to get back to business across the UK and Europe when travel resumes. The partnership with Trainline as Europe's leading independent rail and coach travel platform reinforces TripActions' ongoing commitment to its European customers.

"At FinancialForce we took part in the beta program with TripActions and Trainline for Business—a partnership that has created a best-in-class solution for our team who are heavy rail users," said Julie Norris of FinancialForce. "For us it is critical that booking a train ticket via TripActions is as quick and easy as booking via consumer tools. This partnership has delivered the ease, speed, and convenience our travellers have come to expect when travelling for work with TripActions."

"As borders across the EU open up to intra-European travel, we're pleased to bring more inventory choice to our customers and their travellers in partnership with Trainline for Business," said Christopher Vik, SVP of Sales for EMEA at TripActions. "Prior to COVID-19, a majority of European travellers using TripActions chose to travel by train as a more convenient and environmentally-conscious mode of transport. As travellers resume work travel, rail will once again be critical to business travel programmes for driving business and economic recovery across the UK and Europe."

"We're pleased to bring Trainline for Business' innovative rail technology solutions to TripActions' corporate customers and business travellers," said David Higgins, general manager, Trainline for Business. "Our global API provides access to more than 160 rail carriers—all in one place. It's our aim to make the complex world of business rail travel simple, so more business travellers choose a greener way to travel."

The partnership with Trainline for Business enables TripActions to offer enterprises and their business travellers expanded inventory and enhanced booking capabilities with providers in the UK and Deutsche Bahn in Europe, adding to the depth and breadth of global inventory already available on TripActions. Travellers can locate and book all ticket types on the TripActions booking platform—from any device, anywhere in the world. TripActions delivers:

- **A comprehensive booking platform:** Search and book more than 35 different train providers from any point of sale
- **Self-service features:** Travellers can book, change and cancel one way, round trip and open return tickets on the web and mobile devices
- **Multi-traveller bookings:** Those booking travel can purchase tickets for themselves and colleagues on the web
- **Discount cards:** Users can add UK railcards and BahnCards to save money with discounted fares
- **Customisable tickets:** Those booking travel can mix and match ticket fares, classes and train operators for increased control of the traveller journey
- **Ticketing:** Travellers can select e-tickets throughout most of Europe for safer travel
- **Automated trip updates:** Users benefit from auto-synced train times, routes and seat information with their calendar and itineraries
- **Multi-channel support:** TripActions expert travel agents are available via chat, phone and email 24/7 365 at no additional charge

With this new partnership, travel managers experience enhanced visibility of rail bookings and improved spend control resulting from higher platform adoption by travellers. Travel managers also benefit from deep reporting and analytics that provide traveller location, average ticket cost, rail provider, and more—directly from the TripActions Admin Dashboard. Travel managers and travellers alike can monitor their [carbon impact](#) from rail travel from within the TripActions platform to ensure they are taking care of business while taking care of the planet.

Today's news comes on the heels of the company announcing it has raised \$125 million in convertible-to-IPO financing and expanding its European operations with the strategic hire of [Christopher Vik as senior vice president of Sales for EMEA](#). Vik has a proven track record of leading the successful expansion of US-based tech companies across Europe, particularly among

enterprise customers. For more information about TripActions, please visit [www.tripactions.co.uk](http://www.tripactions.co.uk) or [www.tripactions.com/de](http://www.tripactions.com/de).

**TripActions** [press@tripactions.com](mailto:press@tripactions.com)

**About TripActions** Fast becoming the default for corporate travel and expenses, TripActions is the leading, cloud-based T&E platform that combines industry-leading tech with best-in-class travel agency service. Trusted by nearly 4,000 companies globally, TripActions empowers organisations with real-time data to make business decisions, paired with flexible T&E management tools that enable them to adapt to changing market conditions to keep travelling employees safe, control costs, and save money. Learn more at [www.tripactions.co.uk](http://www.tripactions.co.uk) and [www.tripactions.com/de](http://www.tripactions.com/de).

**About Trainline for Business** Trainline for Business provides innovative rail technology solutions for travel management companies, businesses of all sizes and train operators. Our aim is to make the complex world of business travel and ticket retailing simple, so more companies and their employees choose a greener way to travel. Our parent company Trainline is the leading independent rail and coach travel platform, which brings together millions of routes, fares and journeys from more than 270 rail and coach carriers across 45 countries. Learn more at <https://www.thetrainline.com/business>.